



2017 ANNUAL REPORT

MESSAGE FROM LEADERSHIP

Dear Friends,

At Support KC, our mission has always been rooted in sharing services. Recruiting, developing and deploying a team of talented professionals with a passion for nonprofits has been the life force of this work for over 17 years. It is our pleasure to share with you the highlights of our work in 2017.

Sharing services, sharing resources, sharing spaces, and sharing our voices – we embrace all of these through Support KC’s business services, trainings, leadership awards and the backbone support we provide to community initiatives. In 2017, our staff and board championed another theme that emerged in our leadership award discussion – sharing common ground. Merriam-Webster defines common ground as “a basis of mutual interest or agreement.” Our role at Support KC continues to expand as a convener and connector of leaders who cultivate common ground to better serve our city.

Our world is dynamic, and each year brings unknowns and uncertainties. Tax reform, multigenerational workforces, and changing media and political landscapes continue to shift strategic trajectories for us all. Though we continue to move into new territory, a shared common ground will be fertile soil for growing a healthy and vibrant community. We are grateful to continue to be a part of this work.

MISSION

To provide nonprofit organizations with business and development expertise, empowering them to focus on their missions.

VISION

A high-performing, sustainable nonprofit community.

Support Kansas City, Inc.
5960 Dearborn
Suite 200
Mission, KS 66202
913-831-4752



Todd Burton
Board President



Debra Box
President and CEO

SKC 2017 ACCOMPLISHMENTS

- 173 nonprofit agencies served
- Three community impact initiatives supported
- 93% retention of clients from previous year
- 137 agencies received ongoing accounting services
- 62 accounting clients received payroll services
- 81 clients received IRS Form 990 assistance or completion
- 37 agencies received assistance in developing and managing their databases
- 20 agencies received fiscal agent services through partnership with Health Care Foundation of Greater Kansas City
- 25 agencies received fund development support, including fund development plans, grant writing and prospect research
- 25 agencies received assistance with strategic planning and board development
- 1,126 staff hours supporting the Cultural Competency Collective of Greater Kansas City, Nonprofit Advocacy KC and Missouri Public Health Association

WORDS FROM OUR CLIENTS

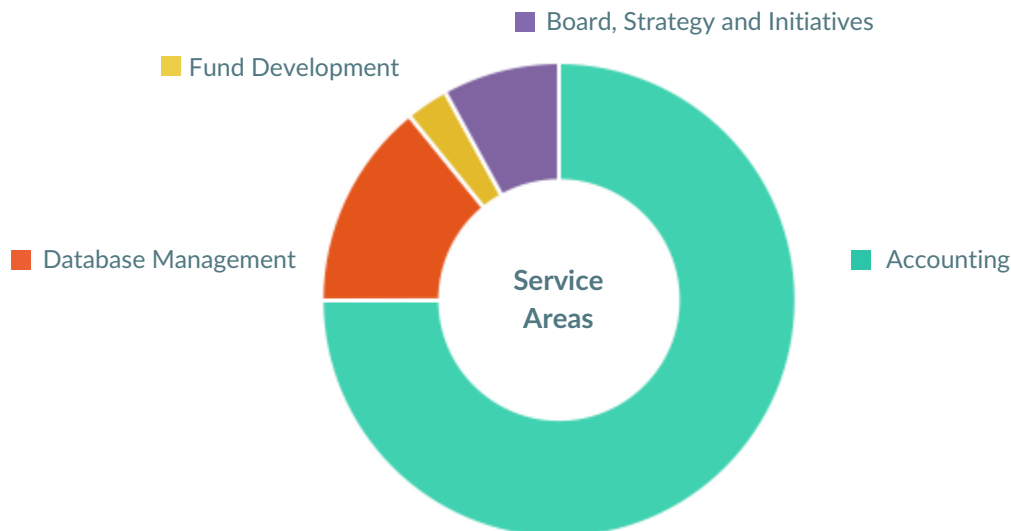
"Thank you for all you do. I love referring other organizations to SKC. The services offered are invaluable. We are able to elevate our performance while effectively managing costs."

"SKC provides expertise in accounting that we do not have on our staff. SKC's services allow us to focus on our programs without worrying about accounting practices."

"They are knowledgeable, competent, efficient, helps to save on expenses, adds great value to our organization"

"We use accounting services, payroll and grant writing services. The level of professionalism is high and the cost is affordable. We couldn't run our foundation without SKC."

In 2017, Support KC's team provided 21,000 direct client hours to nonprofit agencies in these core service areas:



EXCELLENCE IN NONPROFIT LEADERSHIP AWARDS

In 2017, Support KC hosted its 8th Annual Excellence in Nonprofit Leadership Awards. These awards celebrate organizations' governance, agency impact, transparency and community collaborations. The theme of the 2017 Awards was Radical Conversations: Cultivating Common Ground and included a panel of current and former policy makers who discussed how to build bridges that help nonprofits build their capacity.

The 2017 Award Winners were **Junior Achievement of Greater Kansas City, Nonprofit Leadership Alliance and The Family Conservancy.**

These organizations demonstrated excellence in leadership between executive staff and boards of directors.



SUPPORT KC CLIENT TRAININGS



Support KC hosted nine Coffee Cup Conversation training events designed exclusively for our clients. Topics included Boards and Fundraising; Strategic Leadership; Maximizing Your Web Presence; and a three-part *Financial Therapy* series.

These trainings provided opportunities for Support KC client staff and client board members to network, learn and share their experiences.

COMMUNITY IMPACT INITIATIVES

In 2017, Support KC served as the backbone organization for the Cultural Competency Collective of Greater Kansas City (CCCGKC), Nonprofit Advocacy KC (ADCAP) and Missouri Public Health Association (MPHA). Through leadership development, the Cultural Competency Collective works to foster an inclusive learning community that leads to an equity in services. Since 2014, this community-led initiative has represented more than 200 agencies in Greater Kansas City. ADCAP works to build advocacy capacity to strengthen the nonprofit voice, both individually and collectively. MPHA exists to positively impact the health of populations by creating a sustainable, culturally relevant and responsive public health system that meets the challenges of our diverse communities. Support KC is proud to create common ground with these initiatives.

Support Kansas City Board of Directors

Todd Burton - President
John Engelmann - Vice President
Shelly Cook - Secretary/Treasurer
Brande Anderson
Erica Andrade
Renny Arensberg
Chan Brown
Dean Fuhrman
Thomas McCoy
Bill Moore
Amy Pieper
Pamela J. Schmidt
Jabbar Wesley
Andrea Young

Support Kansas City Staff

Debra Box - President and CEO
Jenne Vanderbout - COO
Elizabeth Liddle - Director of Client Accounting
Christy Cabbage - Director of Client Accounting
Lynda Charles - Payroll Manager
Brian Heuben - Client Accounting Manager
Catherine Jay - Client Accounting Manager
Stephanie Leith - Client Data Manager
Leslie Musonda - Client Accounting Manager
Jack Smithey - Communications and CI Manager
Debbie Lohmann - Accountant II
Linda Manco - Accountant II
Katrina Williams - Accountant II
Noelle Peck - Accountant II
Erin DeVreugd - Accountant II
Adam Sullivan - Accountant I
Lindsey Curfman - Accountant I
Blake Petersen - Office Coordinator
Evan Bolton - Client Data Administrator
Laura McEachen - Grant Coordinator

2017 FINANCIALS (AUDITED)

ASSETS

Cash & Short-Term Assets.....	\$466,894
Accounts Receivable.....	\$134,893
Grants Receivable.....	\$162,473
Equipment.....	\$44,128
TOTAL ASSETS.....	\$808,388

LIABILITIES

Current Liabilities.....	\$100,138
Long-Term Liabilities.....	\$13,905
Net Assets.....	\$694,345
TOTAL LIABILITIES & NET ASSETS.....	\$808,388

REVENUES

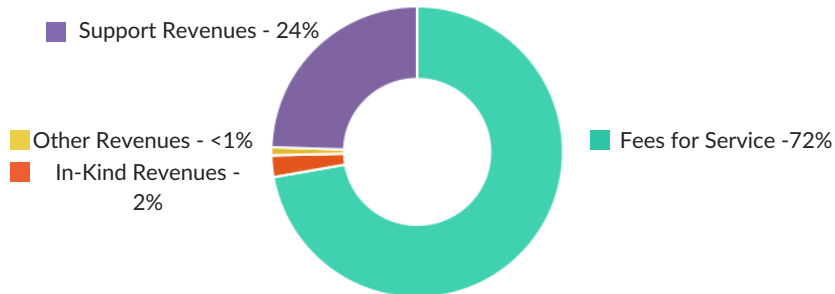
Fees for Service.....	\$1,051,465
Support Revenues.....	\$356,341
Other Income.....	\$47,943
TOTAL REVENUES.....	\$1,455,749

EXPENSES

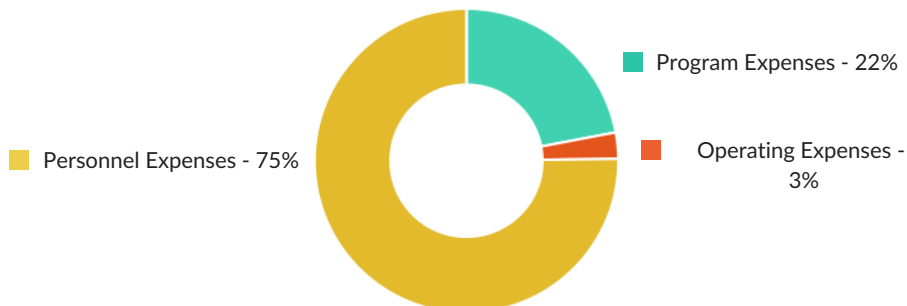
Personnel Expenses.....	\$1,155,948
Operating Expenses.....	\$42,950
Program Expenses.....	\$338,317
TOTAL EXPENSES.....	\$1,537,215

INCREASE IN NET ASSETS.....\$91,246

REVENUES



EXPENSES



THANK YOU TO OUR GENEROUS SUPPORTERS

Support Kansas City

Taylor & Patti Abernathy Trust
Bank of America, Trustee

The Breidenthal-Snyder Foundation, Inc

Hall Family Foundation

George W. Ada Heath Ultch Memorial Fund,
Commerce Bank, Trustee

Ewing Marion Kauffman Foundation

William G. McGowan Charitable Fund

Community Impact Initiatives

Health Care Foundation of
Greater Kansas City
(CCCGKC)

REACH Healthcare Foundation
(CCCGKC and ADCAP)

Francis Family Foundation
(ADCAP)

Jackson County Community
Mental Health Fund
(CCCGKC)

Shumaker Family Foundation
(CCCGKC)

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