



2013 Annual

report

MISSION: To provide nonprofit organizations with business and development expertise, empowering them to focus on their missions.

VISION: A high performing, sustainable nonprofit community

Message from Leadership:

It is our pleasure to share our 2013 Annual Report. Support Kansas City (SKC) continues to be a leader in delivering shared services to nonprofit organizations. Our continued success and growth is evidence of our passion for our mission!

Supporting our nonprofit clients with services that help them build their capacity is our primary mission. Working with the SKC board and staff to develop our theory of change continues to support what was true when we were founded and remains true today. Providing direct services to nonprofits remains the bed-rock of SKC's mission.

Nonprofit boards and staff have come to rely on the professional expertise at SKC. Developing unique expertise and sharing that knowledge through direct services and training opportunities helps nonprofit professionals and volunteers develop as leaders. The SKC team seeks out and provides affordable and meaningful resources to assist nonprofits with their leadership challenges.

Meeting the evolving needs of our sector is a part of our theory of change.

Whether it's sharing best practices or new technology and software, SKC partners with other professionals to stay on top of trends and innovative ideas to adapt for our sector.

Deena Holt, Board President

Debra Box, Executive Director



Left to Right: Deena Holt, Board President and Debra Box, Executive Director

"How wonderful that no one need wait a single moment to improve the world." –Anne Frank

EXCELLENCE IN NONPROFIT LEADERSHIP AWARDS

In 2013, Support Kansas City had the pleasure of honoring Alphapointe, with the Excellence in Nonprofit Leadership Award for an agency with a budget of more than \$1 million. The Community Assistance Council also received the award for an agency with a budget of \$1 million or less. The Kansas City Rose Society received a special recognition award as an all-volunteer organization.

“Over the last four years we’ve seen the response to these awards grow. I think it reflects the commitment to excellence by the nonprofit staff and boards in our community. As the nonprofit sector has responded to the changing economic climate, we’ve seen how strong leadership has helped agencies better manage change and continue to serve the growing needs in our community.” said Debra Box, Executive Director of Support Kansas City.



Awards were presented following the *Nonprofit Leadership, Beyond the New Norm* panel discussion, moderated by Steve Roling, CEO of the Healthcare Foundation of Greater Kansas City. Panelists included Julie Donelon, MOCSA; Ralph Reid, Sprint Foundation; Dave Renz, Midwest Center for Nonprofit Leadership; and David Warm, MARC. Topics included nonprofit collaboration, strengths in leadership, and employee engagement, concluded with a lively question and answer segment from the audience of more than 100 guests.

2013 FINANCIALS (AUDITED)

ASSETS

Cash & Short Term Assets	\$303,357
Accounts Receivable	\$106,352
Pledges Receivable (Current Portion)	\$1,000
Grants Receivable	\$15,000
Equipment	\$18,218

TOTAL ASSETS \$443,927

LIABILITIES

Current Liabilities	\$104,458
Long Term Liabilities	\$21,243
Net Assets	\$318,226

TOTAL LIABILITIES & NET ASSETS \$443,927

REVENUES

Fees for Services	\$770,089
Support Revenues	\$174,475
Other Income	\$6,203

TOTAL REVENUES \$950,767

EXPENSES

Personnel Expenses	\$664,102
Operating Expenses	\$172,481

TOTAL EXPENSES \$836,583

Increase in Net Assets \$114,184

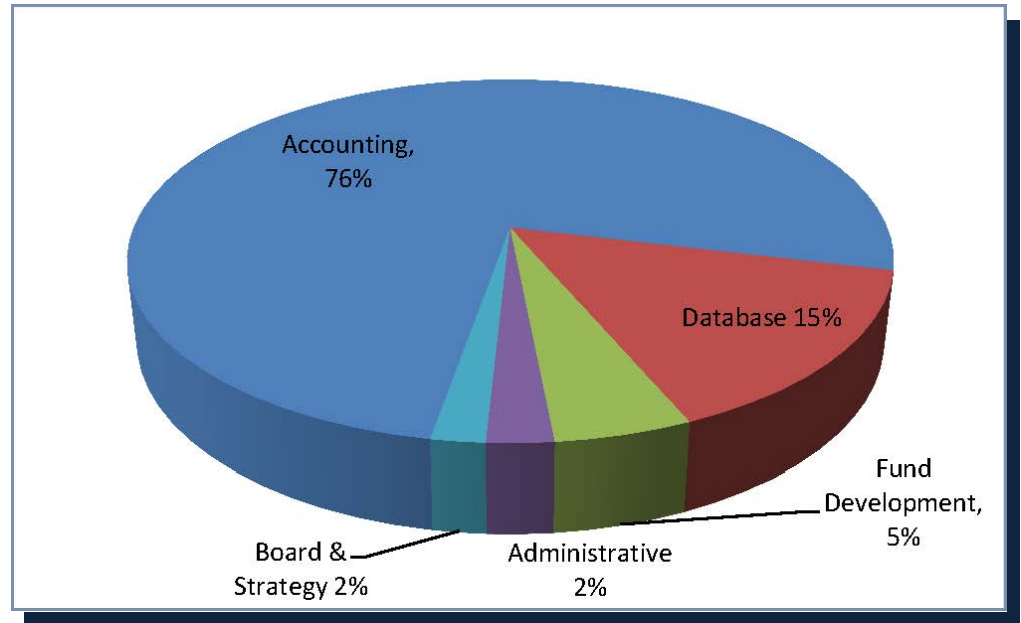
SKC's 2013 ACCOMPLISHMENTS

A WORD FROM OUR CLIENTS

"I can't tell you what a God-send Support KC's services have been to Cancer Action. It enabled us to reduce our administrative expenses and help avoid having to cut programs. Not only did SKC help us reduce administrative costs, but the professional services provided have been exceptional."

*-Karla Nichols,
Executive Director,
Cancer Action*

In 2013, Support Kansas City's team provided 14,140 direct client hours to nonprofit agencies in these core service areas:



- 141 NONPROFIT AGENCIES SERVED
- 94% RETENTION OF CLIENTS FROM PREVIOUS YEAR
- 91 AGENCIES RECEIVE ONGOING ACCOUNTING SERVICES
- 52 ACCOUNTING CLIENTS RECEIVE PAYROLL SERVICES
- 60 AGENCIES COMPLETED IRS FORM 990
- 20 AGENCIES RECEIVE FUND DEVELOPMENT SUPPORT, INCLUDING FUND DEVELOPMENT PLANS, GRANT WRITING AND PROSPECT RESEARCH
- 22 AGENCIES RECEIVE ASSISTANCE WITH STRATEGIC PLANNING AND BOARD DEVELOPMENT
- 33 AGENCIES RECEIVE ASSISTANCE IN DEVELOPING AND MANAGING DATABASES
- 20 AGENCIES RECEIVE FISCAL AGENT SERVICES THROUGH PARTNERSHIP WITH THE HEALTH CARE FOUNDATION OF GREATER KANSAS CITY

A WORD FROM OUR CLIENTS

"Working with Support KC has enabled the Vasculitis Foundation to greatly improve our donor management and stewardship through the seamless integration of our e-commerce and Salesforce database. In addition, SKC has helped us improve our fiscal management by producing consistent and easily understood reports for both staff and board members."

*-Joyce A. Kullman,
Executive Director,
Vasculitis Foundation*

**SUPPORT KANSAS CITY
THANKS OUR GENEROUS
SUPPORTERS:**

**John W. and Effie E. Speas Memorial
Trust, Bank of America Trustee**

**Health Care Foundation of
Greater Kansas City**

REACH Healthcare Foundation

H & R Block Foundation

**The Breidenthal-Snyder Foundation,
Inc.**

**Edward A. Smith Urban Leadership
Intern Program**



SUPPORT KANSAS CITY BOARD OF DIRECTORS AND STAFF

Deena Holt ~ *President*
George Foldesy ~ *Vice President*
Rachel Cannon ~ *Secretary/Treasurer*
Renny Arensberg
Hillary Beuschel
Todd Burton
Shelly Cook

Alicia Falcone
Bill Moore
Ken Nettling
Cheryl Schmitz
Nanka Schneider
Sherry Turner
Andrea Young

Debra Box ~ *Executive Director*

Lynda Charles ~ *Payroll Specialist*
Christy Cubbage ~ *Director of Client Accounting*
Donald Ealy ~ *Bookkeeper*
Brenda Fraedrich ~ *Bookkeeper*
Katrina Gronniger ~ *Bookkeeper*
Catherine Jay ~ *Accounting Specialist*
Stephanie Leith ~ *Client Administrator*
Cara Leung ~ *Accounting Intern*

Elizabeth Liddle ~ *Client Accountant*
Stephanie Mathews ~ *Office Administrator*
Kelly Maxwell ~ *Client Support Team*
Francie Mayer ~ *Client Accountant*
**Kassie Sands ~ *Director of Development
and Administration***
Leslie Taylor Musonda ~ *Bookkeeper*