



WWW.SUPPORTKC.ORG

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**BOARD OF DIRECTORS**

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# SUPPORT KANSAS CITY, INC. 2011 ANNUAL REPORT

*Our mission is to provide nonprofit organizations with business and development expertise, empowering them to focus on their missions*

**The nonprofit community relies on our expertise.** SKC increased our client base by 5% in 2011, assisting a total of 116 agencies. SKC staff are recognized as nonprofit professionals and presented eight workshops on fiscal management, fund development and governance during the year.

**Our core mission remains the services we provide.** Utilizing existing staff in 2011, SKC increased our service hours by 4%. Our core services of accounting, fund development, database support and board and strategy development continue to be the bedrock of our activities. These activities allow us to sustain 85% of our operating budget through our fees for service.

**We are grateful for the foundation support we receive.** Because of the generosity of our funders, we are able to keep our fees affordable to the nonprofit community we serve. In 2011, we utilized funds from Hall Family Foundation targeting leadership development for our clients' staff and board. By doing a "deeper dive" on high level needs, SKC was able to provide fund development plan audits, improve financial reporting, create strategic planning processes and provide board training to accommodate the unique needs of 16 clients.

**There is more that we can do.** As nonprofits seek out best practices and better ways to utilize resources, SKC continues to evolve in order to meet those needs. Promoting best practices through our leadership awards, collaborating with other intermediaries providing nonprofit services, and developing and sharing resources continues to compliment the services we provide directly to our clients.

Deena Holt, Board President

Debra Box, Executive Director

**ACCOMPLISHMENTS:**

- 116 agencies served
- 10,233 hours of direct services provided to nonprofit clients
- 93% of clients retained from previous year
- 82 agencies receiving ongoing accounting services
- 51 accounting clients also receive payroll services
- IRS Form 990 completed for 55 agencies
- 20 agencies receive fund development support including fund development plans, grant writing and board training
- 25 agencies receive assistance in developing and managing databases
- 15 agencies receive fiscal agent services through our relationship with the Health Care Foundation of Greater Kansas City
- 21 agencies receive strategy management services

**SKC STAFF**

Debra Box ~ **Executive Director**

Lynda Charles ~ *Payroll Specialist*  
Joy Ellsworth ~ *Marketing Intern*  
Brenda Fraedrich ~ *Bookkeeper*  
Katrina Gronniger ~ *Bookkeeper*  
Wendy Kor ~ *Accounting Specialist*  
Pam Lander ~ *Client Support Team*

Elizabeth Liddle ~ *Client Accountant*  
Cassie Maas ~ *Client Administrator*  
Francie Mayer ~ *Client Accountant*  
Naomi Musembi ~ *Administrative Intern*  
Kassie Sands ~ *Fund Development Specialist*  
Leslie Taylor ~ *Bookkeeper*

**2011 EXCELLENCE IN NONPROFIT LEADERSHIP AWARDS CELEBRATION:**

This year Support Kansas City had the honor of presenting Phoenix Family Housing and Women’s Employment Network with awards for strong, balanced leadership demonstrated by their board of directors and executive staff. The 2011 Excellence in Nonprofit Leadership Awards Celebration was held at the Sylvester Powell, Jr. Community Center in April.

“Nonprofits with boards that are fully engaged in good governance reap the benefits of not only doing the right thing, but also having a strategic vision for their organization’s mission,” said Debra Box, Executive Director for Support Kansas City. “These nonprofits can execute transformative changes that are critical for their success and future. We can’t recognize all the deserving organizations, but I hope these awards help educate our community about the level of integrity and strong leadership that exists in Kansas City.”

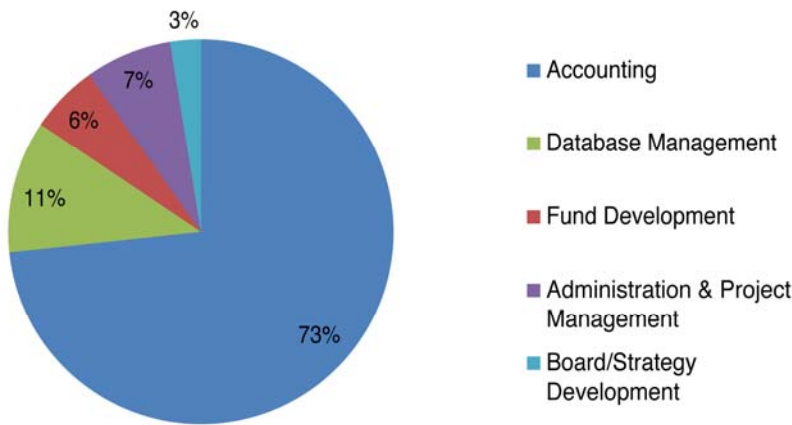


Women’s Employment Network



Phoenix Family Housing

**EVENT SPONSORS:** Deloitte, The Health Care Foundation of Greater Kansas City, Husch Blackwell, M&I Institutional Trust Services, and REACH Healthcare Foundation.



Support Kansas City provides a variety of business services that specifically cater to small- to mid-sized nonprofits. While our service area includes all of Kansas and Missouri, 93% of our clients are located in the KC Metro area.

This year Support Kansas City concentrated on optimizing systems to meet a growing need for board and strategy development, fund development, database development, and project management services.

**FINANCIALS (AUDITED)**

**ASSETS**

Cash & Short Term Assets.....	\$179,432
Accounts Receivable .....	\$61,992
Equipment.....	\$24,810
<b>TOTAL ASSETS .....</b>	<b>\$266,234</b>

**LIABILITIES**

Current Liabilities.....	\$76,561
Long Term Liabilities .....	\$21,808
Net Assets .....	..\$167,865
<b>TOTAL LIABILITIES &amp; NET ASSETS .....</b>	<b>\$266,234</b>

**REVENUES**

Fees for Services .....	\$548,758
Support Revenues.....	\$99,474
Other Income.....	..\$3,871
<b>TOTAL REVENUES .....</b>	<b>\$652,103</b>

**EXPENSES**

Personnel Expenses .....	\$514,062
Operating Expenses .....	\$116,516
<b>TOTAL EXPENSES .....</b>	<b>\$630,578</b>

**Increase in Net Assets .....** **\$21,525**

**SUPPORTERS OF SKC:**

John W. and Effie E. Speas Memorial Trust, Bank of America Trustee · Hall Family Foundation  
 REACH Healthcare Foundation · The Breidenthal-Snyder Foundation, Inc.  
 Edward A. Smith Urban Leadership Intern Program