



# SUPPORT KANSAS CITY, INC. 2010 ANNUAL REPORT

*Our mission is to provide nonprofit organizations with business and development expertise, empowering them to focus on their missions*

5960 Dearborn, Suite 200  
Mission, KS 66202  
www.supportkc.org

## **2010–2011 BOARD OF DIRECTORS**

**Mary Padilla**  
*President*

**Deena Holt**  
*Vice President*

**Nanka Schneider**  
*Secretary/Treasurer*

**Keith Anderson**

**Hillary Beuschel**

**Rachel Cannon**

**Alicia Falcone**

**George Foldesy**

**Jody Joiner**

**Amy Mulligan Kennedy**

**Ken Nettling**

**Janay Reliford Davis**

**Cheryl Schmitz**

2010 was a year of celebration and recognition for Support Kansas City. More importantly, it was a year in which the agency continued to make important strides in furthering its mission in the midst of economic conditions that continue to impact the non-profit sector. Some highlights from the year include:

**Nonprofits continue to look to us for expertise.** In 2010, we assisted 111 agencies with customized solutions through services provided in all areas of nonprofit management and operations.

**Support Kansas City celebrated its 10-year anniversary.** As part of the celebration, we launched the Excellence in Nonprofit Leadership Awards. This new award is distinctive because it honors nonprofits for the strong and balanced relationship between their board and executive staff. Recipients also meet criteria drawn from the Nonprofit sector's Principles for Good Governance and Ethical Practices. It was impressive to see the level of commitment to high standards in leadership from board and staff members, throughout the nomination and awards process.

**We were recognized by the Kansas Department of Commerce.** One of only four winners, we received the 2010 Business Excellence Award for the Kansas Department of Commerce. It was very satisfying to be recognized for our commitment to excellence!

As we look ahead to another year, we remain committed as always to our mission and the nonprofit community we serve.

Mary Padilla, 2010 – 2011 President

Debra Box, Executive Director

### **ACCOMPLISHMENTS:**

- 111 agencies served
- 9,813 hours of direct services provided to nonprofit clients
- 95% of clients retained from previous year
- 75 agencies received accounting services
- 42 of the accounting clients also received payroll services
- IRS Form 990 completed for 39 agencies
- 15 agencies received fund development support including fund development plans, grant writing and board training
- 22 agencies were provided database support
- 16 agencies assisted with strategy management services including strategic planning, operational planning, executive coaching, board evaluations and board and staff retreats
- 21 agencies received fiscal agent services on behalf of the Health Care Foundation of Greater Kansas City

### **SUPPORTERS:**

John W. and Effie E. Speas Memorial Trust

Hall Family Foundation

Taylor S. & Patty H. Abernathy Charitable Trust

H & R Block Foundation

The Breidenthal-Snyder Foundation, Inc.

## TEN YEAR ANNIVERSARY CELEBRATION:

On April 29, 2010, SKC hosted a workshop and lunch event at the Kauffman Foundation. As part of the celebration, SKC launched the Excellence in Nonprofit Leadership Awards. These awards recognized exemplary nonprofit leadership at board and staff level. The 2010 recipients were the Rose Brooks Center and the Down Syndrome Guild of Greater Kansas City.



*Down Syndrome Guild of Greater Kansas City*



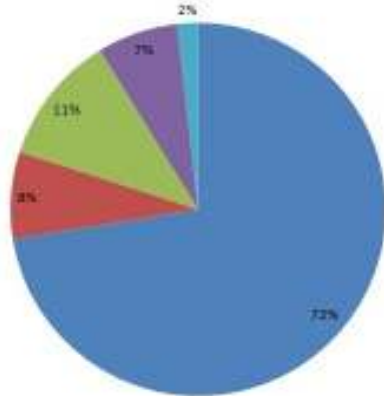
*Mary Hiland, Workshop and Keynote*



*Rose Brooks Center*

**EVENT SPONSORS:** Taylor S. & Patti H. Abernathy, Charitable Trust, Bank of America, Trustee, Reach Healthcare Foundation, Health Care Foundation of Greater Kansas City

### SKC SERVICES



- Accounting
- Fund Development & Event Support
- Database Management
- General Administration & Project Management
- Board & Strategy Development

Support Kansas City provides a variety of business services specifically catering to nonprofits. Our service area includes all of Kansas and Missouri. 93% of our clients are located in the KC Metro area.

As the market for our services has changed over the last ten years, we have seen an increase in the need for the board and strategy development, fund development and event support, database management, and general administration and project management services.

## FINANCIALS (AUDITED)

### ASSETS

Cash & Short Term Assets .....	\$104,383
Accounts Receivable.....	\$77,103
Equipment.....	\$23,546
<b>TOTAL ASSETS .....</b>	<b>\$205,032</b>

### LIABILITIES

Current Liabilities .....	\$31,607
Long Term Liabilities.....	\$23,668
Net Assets.....	\$ 149,757
<b>TOTAL LIABILITIES &amp; NET ASSETS.....</b>	<b>\$ 205,032</b>

### REVENUES

Fees for Services.....	\$509,417
Support Revenues .....	\$99,700
Other Income .....	\$3,228
<b>TOTAL REVENUES .....</b>	<b>\$612,345</b>

### EXPENSES

Personnel Expenses.....	\$440,814
Operating Expenses.....	\$145,812
<b>TOTAL EXPENSES .....</b>	<b>\$586,626</b>
<b>Increase (Decrease) in Net Assets.....</b>	<b>\$25,719</b>

## SKC STAFF

Debra Box ~ *Executive Director*

Lisa Boos ~ *Bookkeeper*  
 Lynda Charles ~ *Payroll Specialist*  
 Katrina Gronniger ~ *Bookkeeper*  
 Wendy Kor ~ *Accounting Specialist*  
 Pam Lander ~ *Client Support Team*

Elizabeth Liddle ~ *Client Accountant*  
 Francie Mayer ~ *Client Accountant*  
 Kassie Sands ~ *Client Administrator*  
 Leslie Taylor ~ *Bookkeeper*  
 Cristina Vargas ~ *Client Support Team*